



SESSION 7.5

Managing License Fees in TUFMAN

First TUFMAN Training Workshop (TTW-1)
3-7 December 2012
SPC, Noumea, New Caledonia



Presentation outline



- Importance of managing and reconciling fees and payments
- Tools for fee reconciliation
- Checklist for fee reconciliation
- Examples of common problems and their resolution
- Special cases

Importance of managing fees



- Major source of revenue in the region
- Revenue can be in the millions, so important to be able to report correctly on these amounts
- TUFMAN has reports for this, but will only be correct if fees are reconciled and balanced
- Errors can result in big amount differences
 - Can lead to bad advice
 - Fees may be under-collected, or not collected
- Fee reconciliation should be treated with great importance and done regularly and carefully

Tools for fee reconciliation



License summary list:

- Columns:
 - Fee: the license fee due
 - Receipt?: has license been 'linked' to a receipt?

License Summary											
Agreement ID	ARP	Vessel name	License number	Gear	Flag	Issue date	Start date	End date	Fee	Receipt?	License status
CHM005	8	FM VESSEL 35327	F12-00326-L	L	FM	14-Sep-12	15-Sep-12	14-Sep-13	\$ 10,000.00	Yes	Normal
CHM005	8	FM VESSEL 35328	F12-00327-L	L	FM	14-Sep-12	15-Sep-12	14-Sep-13	\$ 10,000.00	Yes	Normal
FMY001	7	FM VESSEL 37	D06-00035-L	L	FM	23-Jun-06	23-Jun-06	14-Jan-07	\$ 0.00	No	Normal
FMI002	1	FM VESSEL 38	D10-00036-L	L	FM	07-Sep-10	07-Sep-10	14-Jan-11	\$ 0.00	Yes	Normal
FMN001	10	FM VESSEL 43	D09-00041-L	L	FM	13-Jan-09	03-Feb-09	14-Jan-10	\$ 0.00	No	Normal

- Use list to search for 'Receipt=No' licenses and follow-up why the license hasn't been linked to a receipt.

Tools for fee reconciliation



Receipts summary list:

- Columns:
 - Balanced column: does the receipt match exactly the amounts linked to the receipt from licenses?
 - Balanced filter – You can filter the receipts shown in the summary list by setting this to No/All and then 'Apply Filter'.

Company <input type="text"/>		Year From <input type="text"/>	To <input type="text"/>	Balanced <input type="text" value="All"/>			
Receipt Summary							
Company	Date rec'd	Remittance Ref	Foreign amount	Currency	Local amount	Complete	Balanced
JP Company 34	08-Aug-12	06-0397	\$ 7,000.00	USD	\$7,000.00	Yes	No
FM Company 15	07-Aug-12	06-0395	\$ 50.00	USD	\$50.00	Yes	Yes

Tools for fee reconciliation



Receipts summary list (cont'd)

- What does it mean to be balanced or not balanced?
- Example of a balanced receipt
 - Payment 06-0440 for CN Company 6 is for \$60,000

▶ CN Company 6	18-Sep-12	06-0440	\$ 60,000.00	USD	\$60,000.00	Yes	Yes
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- This receipt has been linked to 6 licenses, each identical to the one below (from the license details form), so 6 x \$10,000 = \$60,000

Applicable Fees:		Currency: USD	Management Fee (\$)	\$ 0.00		
	license fee:	\$ 10,000.00				
	Observer fee:	\$ 0.00				
	Registration fee:	\$ 0.00				
TOTAL FEES DUE:			\$ 10,000.00			
license Number:		license Number: F12-00319-L	Generate Number	Certificate issued: <input type="checkbox"/>		
Payments: <small>Note that currency of payment must match fee currency</small>	Receipt	Pmt type	Amount	CUR	Local amount	Comments
	▶ 06-0440	License Fee	10000	USD	\$10,000.00	
	*					
	Totals		10000	\$10,000.00		

Tools for fee reconciliation



Show linked fees:

- Shows all 'linked payments' for a receipt
- Accessed via button on receipt summary form, and receipt details form

Receipt Summary								
Company	Date rec'd	Remittance Ref	Foreign amount	Currency	Local amount	Complete	Balanced	Comments
▶ KR Company 53	27-Dec-12	431	\$ 24,300.00	USD	\$24,300.00	Yes	Yes	
TW Company 10	18-Dec-12	430	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
TW Company 80	13-Dec-12	411	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
TW Company 80	08-Dec-12	411	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
TW Company 70	17-Nov-12	429	\$ 72,900.00	USD	\$72,900.00	Yes	Yes	
CN Company 6	14-Nov-12	398	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
CN Company 6	25-Oct-12	398	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
CN Company 6	06-Oct-12	398	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
CN Company 6	29-Sep-12	398	\$ 36,450.00	USD	\$36,450.00	Yes	Yes	
CN Company 6	14-Sep-12	398	\$ 72,900.00	USD	\$72,900.00	Yes	Yes	
FM Company 15	03-Aug-12	422	\$ 24,300.00	USD	\$24,300.00	Yes	Yes	
CN Company 6	01-Aug-12	398	\$ 24,300.00	USD	\$24,300.00	Yes	Yes	
TW Company 67	24-Jul-12	417	\$ 60,750.00	USD	\$60,750.00	Yes	Yes	
JP Company 25	21-Apr-12	403	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
TW Company 80	29-Mar-12	411	\$ 24,300.00	USD	\$24,300.00	Yes	Yes	
TW Company 80	06-Mar-12	411	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
PG Company 74	03-Mar-12	413	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
TW Company 80	28-Feb-12	411	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
TW Company 80	20-Jan-12	411	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
FM Company 33	17-Jan-12	410	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
JP Company 34	16-Jan-12	363	\$ 11,150.00	USD	\$11,150.00	Yes	Yes	
FM Company 24	12-Jan-12	409	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
JP Company 25	05-Jan-12	403	\$ 12,150.00	USD	\$12,150.00	Yes	Yes	
FM Company 16	03-Jan-12	407	\$ 24,300.00	USD	\$24,300.00	Yes	Yes	
KR Company 53	28-Dec-11	406	\$ 278,750.00	USD	\$278,750.00	Yes	Yes	
TW Company 40	20-Dec-11	388	\$ 33,450.00	USD	\$33,450.00	Yes	Yes	
TW Company 10	20-Dec-11	404	\$ 22,300.00	USD	\$22,300.00	Yes	Yes	
TW Company 10	16-Dec-11	404	\$ 22,300.00	USD	\$22,300.00	Yes	Yes	
TW Company 10	14-Dec-11	404	\$ 11,150.00	USD	\$11,150.00	Yes	Yes	

Buttons: Delete Receipt, **Show Linked Fees**, New Receipt, Edit Receipt

Tools for fee reconciliation



Show linked fees:

Remittance Details:	
Association/Company:	KRT KR Company 53
Remittance Ref:	431 Confirmed: <input type="checkbox"/>
Bank Ref:	431 Other Ref: <input type="text"/>
Receipt Date:	27-Dec-2012
Comments:	<input type="text"/>
Remittance Amounts:	
Total amount paid:	\$ 24,300.00 Amount of cheque or TT paid, in the original currency of the payment
Currency:	USD
Exchange Rate:	1.000000 Exchange rate of TT or foreign payment, or 1.0 if paid in local currency. Must be verified against exchange rate written on the bank advice
Local amount :	\$ 24,300.00 Amount of payment in local currency before bank fees are deducted
Bank Fees deducted:	\$ 0.00 Bank fees deducted from payment when credited to account
Amount credited to bank account:	\$ 24,300.00 Final amount credited to fisheries account after bank fees were deducted
Incomplete amount details:	<input type="checkbox"/> Check this box if you do not have the local currency amount of the payment and the exchange rate. These details will need to be left blank and filled in later
Record Entered By:	SYSTEM
Entry Date:	15-Nov-2012 3:38 PM
<input type="button" value="Show linked fees"/> <input type="button" value="Cancel"/> <input type="button" value="Close Form"/>	

Tools for fee reconciliation



Show linked fees:

Remittance Details:

Association/Company: CHM CN Company 6

Remittance Ref: 06-0440 Confirmed:

Bank Ref: CR-103134 Other Ref: Check No. 1144 Receipt Date: 18-Sep-2012

Comments:

Foreign amount paid: \$ 60,000.00 Exchange Rate: 1.000000

Currency: USD

Local amount : **\$ 60,000.00**

Linked Payments:

Linked Payments Summary			Allocated payment details			Fees due				Total	Balanced
Type	Reference number	Vessel name	Orig Amount	Currency	Local amount	License	Registration	Observer	Other		
LIC	F12-00319-L	FM VESSEL 35226	\$ 10,000.00	USD	\$ 10,000.00	10,000	0	0	0	10,000	Yes
LIC	F12-00318-L	FM VESSEL 35225	\$ 10,000.00	USD	\$ 10,000.00	10,000	0	0	0	10,000	Yes
LIC	F12-00064-L	FM VESSEL 8433	\$ 10,000.00	USD	\$ 10,000.00	10,000	0	0	0	10,000	Yes
LIC	F12-00327-L	FM VESSEL 35328	\$ 10,000.00	USD	\$ 10,000.00	10,000	0	0	0	10,000	Yes
LIC	F12-00326-L	FM VESSEL 35327	\$ 10,000.00	USD	\$ 10,000.00	10,000	0	0	0	10,000	Yes
LIC	F12-00203-L	FM VESSEL 33448	\$ 10,000.00	USD	\$ 10,000.00	10,000	0	0	0	10,000	Yes

Export to Excel

\$60,000.00 \$60,000.00 **60,000**

Reports



- Reports in section 6 of the Licensing Reports
- Become familiar with all of these reports.
- Some of them are complicated and have a lot of information, but once you know them it is much easier to find and fix the errors.

Licensing Reports	
1	Agreements
2	Registrations by agreements for a selected date range
3-a	License list: Licenses by agreements for a selected date range
3-b	License list: Licenses by company for a selected date range
3-c	License list: Licenses by company for a selected date range (detailed)
4-a	Current Licenses, by company
4-b	Current Licenses
4-c	Current licenses, by gear and vessel nationality
4-d	Current Licenses - detailed
5-a	Licensing summary: Licenses by company nationality and date range
5-b	Licensing summary: Licenses by vessel nationality and date range
5-c	Licensing summary: Licenses by license type, company nationality and date range
5-d	Licensing summary: Licenses by license type, vessel nationality and date range
5-e	Licensing summary: Number of licenses by flag, gear, and GRT category, by date range
6-a	Receipts: Fees-receipts reconciliation by receipt
6-b	Receipts: List of receipts with no fees assigned
6-c	Receipts: Licenses with unmatched receipt allocation
6-d	Receipts: Annual receipts listing by company
6-e	Receipts: Summary of fees-receipts by agreement
6-f	Receipts: Registrations with unmatched receipt allocation
6-g	Receipts: Summary of fees-receipts by year and currency
7-a	Revenue report(licensing), by year and nationality
7-b	Revenue report(licensing), by year and gear
7-c	Revenue report(licensing), by year, nationality, and gear
7-g	Revenue report by agreement and gear for a selected date range
7-h	Revenue report by agreement, gear and vessel flag for a selected date range

Reports



Report 6a : Fees-receipts reconciliation by receipt

- Lists all receipts for a selected year, and shows licenses and payments linked to that receipt
- All receipts should have a 'difference' of 0

RECEIPTS				Allocated to						Allocation amounts					Difference Receipt and Fees
Date	Reference	Amount	(Local Amt)	Reference Number	Lic Fee	Obs.	Req	Other	Total Fees	Lic Fee	Obs.	Req	Other	Total Fees	
19/05/2011	384-20110519	33,450	33,450	F11-00091-S	11,000	150	0	0	11,150	11,000	150	0	0	11,150	
		33,450	33,450	F11-00105-S	11,000	150	0	0	11,150	11,000	150	0	0	11,150	
	Receipt totals	33,450												22,300	11,150
24/05/2011	384-20110524	11,150	11,150	F11-00181-S	11,000	150	0	0	11,150	11,000	150	0	0	11,150	0
	Receipt totals	11,150												11,150	0
25/05/2011	384-20110525	11,150	11,150	F11-00136-S	11,000	150	0	0	11,150	11,000	150	0	0	11,150	0
	Receipt totals	11,150												11,150	0
COMPANY TOTALS		55,750												44,600	11,150

Reports



Report 6b : List of receipts with no fees assigned

- Lists all receipts not linked to any license or other fee
- Should be nothing in this report

Receipts not allocated to any license or other fee

Company: TW Company 10

Nationality: Taiwan

Date	Reference	Amount	Currency	(Local Amt)
14-Dec-2011	404-20111214	11,150	USD	11,150

Reports



Report 6c : Licenses with unmatched receipt allocation

- Licenses where fees due do not match fees paid
- Usually should be an empty report

Licenses with non-matched fees

For licenses with start date during - 2011

Company: CN Company 3

Agreement: CHF003

ARP No: 1

ARP Start Date: 20-May-2011

ARP End Date: 19-May-2012

License start date	License number	Vessel name	Lic Fee	Obs fee	Other fees	Total Fees	Currency	Assigned from receipts	Difference
20-May-2011	F11-00095-S	CN VE SSEL 22764	11,000.00	150.00	0.00	11,150.00	USD	11,000.00	150.00

Applicable Fees:

Currency: USD

Management Fee (\$) \$ 0.00

license fee: \$ 11,000.00

Observer fee: \$ 150.00

Registration fee: \$ 0.00

TOTAL FEES DUE: \$ 11,150.00

License Number:

license Number: F11-00095-S

Generate Number

Certificate issued:

Payments:

Note that currency of payment must match fee currency

Receipt	Pmt type	Amount	CUR	Local amount	Comments
▶ 384-20110525	License Fee	11000	USD	\$11,000.00	
*					
Totals		11000		\$11,000.00	

Reports



Report 6d : Annual receipts listing by company

- Doesn't highlight any errors
- Lists receipts by company, for reference

Annual Receipts Listing by Company		For YEAR 2011		
Company: CN Company 3				
Flag: China				
DATE	Remittance Ref.	Bank Ref.	Receipt	Bank Fees
19/05/2011	384-20110519	384	\$33,450	\$0
24/05/2011	384-20110524	384	\$11,150	\$0
25/05/2011	384-20110525	384	\$11,150	\$0
			TOTALS	\$55,750

Reports



Report 6e : Summary of fees/receipts by agreement

- Useful as overall summary of receipts/fees for locating errors
- 'Difference' column should be 0
- Single line for each agreement, summing fees and payments

Summary of Fees-Receipts by Agreement		For Agreements active during - 2011															
		license FEE S DUE					license FEE S PAID					Difference					
COMPANY	AGR. No	ARP	ARP Dates	#Lic	Lic Fee	Obs.	Reg	Other	Total	Cur.	Lic Fee		Obs.	Reg	Other	Total	Cur.
CN Company 12	FMB002	1	31/01/2010 - 30/01/2011	3	30,000	450	0	0	30,450	USD	30,000	450	0	0	30,450	USD	0
CN Company 3	CHF002	1	20/05/2010 - 19/05/2011	3	30,000	450	0	0	30,450	USD	30,000	450	0	0	30,450	USD	0
CN Company 3	CHF003	1	20/05/2011 - 19/05/2012	5	55,000	750	0	0	55,750	USD	55,000	600	0	0	55,600	USD	-150

Report 6f : Registrations with unmatched receipt allocation

- Same as report 6c, but for registrations
- Not used by almost all countries

Reports



Report 6f : Summary of fees/receipts by year and currency

- Overall summary of receipts/fees by year
- 'Difference' column should be 0
- Single line for each year and currency, summing fees and payments

Summary of Fees-Receipts by Year

license FEE S DUE

#Lic	Lic Fee	Obs.	Reg	VOC	Other	Total	Cur.
204	2,137,000	30,600	0	0	0	2,167,600	USD

For licenses active during - 2011

license FEES PAID

Lic Fee	Obs.	Reg	Violations	VOC	Offload	Other	Total	Cur.	Difference
2,126,000	30,150	0	0	0	0	0	2,156,150	USD	-11,450

Checklist for fee reconciliation



Checklist:

- Is Report 6e balanced? (i.e. all the numbers in the difference column 0?)
 - No? : Troubleshoot the error.
- Is there anything in Report 6c?
 - Yes? : Fix any errors and re-run until the report is empty
- Is there anything in Report 6b?
 - Yes? : Fix any errors and re-run until the report is empty
- Are all receipts balanced in report 6a?
 - No? : Troubleshoot the errors

Troubleshooting tips



- Use all reports 6a, 6b, 6c, 6d, 6e together. Usually a problem will show itself in more than one report which will make it easier to fix
- Reconcile regularly. If you reconcile after every batch of licenses are issued then it will be much easier to keep on top of it, while documents are close to hand and things are fresh in people's minds
- Become familiar with the examples since these show 95% of the errors you will encounter



1) License fees not linked to a receipt or license not entered

- In this scenario:
 - The receipt has been entered
 - The receipt is not linked to a license fee, or missing a link to a license fee
 - The license may or may not have been entered
- Main methods of Detection:
 - Receipt summary will show as 'Balanced = 'No''
 - There will be no, or missing, linking information on the 'Show Linked Fees' form
 - Licensing reports 6a, 6b, and 6c

Example 1a



- In this example, payment '404-20111214' is for \$11,150 with 'balanced = No' on the receipt summary screen.

Receipt Summary								
Company	Date rec'd	Remittance Ref	Foreign amount	Currency	Local amount	Complete	Balanced	Comments
TW Company 10	14-Dec-11	404-20111214	\$ 11,150.00	USD	\$11,150.00	Yes	No	license and obs fee for TW VESSEL 33900

- On the 'show linked fees' form, there is nothing listed. The comments for the receipt show that this receipt is for 'License and Observer fee for TW VESSEL 33900'

Remittance Details:

Association/Company:

Remittance Ref: Confirmed:

Bank Ref: Other Ref: Receipt Date:

Comments:

Foreign amount paid: Exchange Rate:

Currency: ()

Local amount :

Linked Payments:

Linked Payments Summary			Allocated payment details			Fees due				
Type	Reference number	Vessel name	Orig Amount	Currency	Local amount	License	Registration	Observer	Other	Total

Example 1a



- To fix, first look at the license, note that receipt=No

Company [Dropdown]	Year From [] To []	Gear [Dropdown] Flag [Dropdown]
Agreement [Dropdown] ARP [Dropdown]	Current <input type="checkbox"/> Status [Dropdown]	Vessel TW VESSEL 33900 [Dropdown]
		Ownership [Dropdown]

License Summary												
Agreement ID	ARP	Vessel name	License number	Gear	Flag	Issue date	Start date	End date	Fee	Receipt?	License status	
FLG001	1	TW VESSEL 33900	F11-00235-L	L	TW	14-Dec-11	26-Dec-11	27-Nov-12	\$ 11,000.00	No	Normal	
TWN006	1	TW VESSEL 33900	F10-00235-L	L	TW	29-Jan-10	29-Jan-10	28-Jan-11	\$ 10,000.00	Yes	Normal	
TWN005	2	TW VESSEL 33900	F08-00235-L	L	TW	02-Aug-08	05-Aug-08	04-Aug-09	\$ 8,000.00	Yes	Normal	

- Add license and observer fee payments to license details, linked to the same receipt, '404-20111214'

Payments:						
Receipt	Pmt type	Amount	CUR	Local amount	Comments	
404	License Fee	11000	USD	\$11,000.00		
REM_Ref	recvd_date	amnt	Cur_Code	Ex_Rat	Comments	
430	18/12/2012	\$ 12,150.00	USD	1		
404	20/12/2011	\$ 22,300.00	USD	1		
404	16/12/2011	\$ 22,300.00	USD	1		
404-20111214	14/12/2011	\$ 11,150.00	USD	1	license and obs fee for TW VESSEL 339	

Example 1a



Reconciliation reports showing the error:

- Licensing report 6b (list of receipts with no fees assigned)

Receipts not allocated to any license or other fee				
Company: TW Company 10				
Nationality: Taiwan				
Date	Reference	Amount	Currency	(Local Amt)
14-Dec-2011	404-20111214	11,150	USD	11,150

- Licensing report 6c (Licenses with unmatched receipt allocation)

Company: TW Company 10

Agreement: FLG001

ARP No: 1

ARP Start Date: 28-Nov-2011

ARP End Date: 27-Nov-2012

Assigned

from receipts

Difference

License start date	License number	Vessel name	Lic Fee	Obs fee	Other fees	Total Fees	Currency	Assigned from receipts	Difference
26-Dec-2011	F11-00235-L	TW VESSEL 33900	11,000.00	150.00	0.00	11,150.00	USD	0.00	11,150.00

Example 1b



- In this example, payment '384-20110519' is for \$33,450 with 'balanced = No' on the receipt summary screen.

Receipt Summary									
Company	Date rec'd	Remittance Ref	Foreign amount	Currency	Local amount	Complete	Balanced	Comments	
▶ CN Company 3	19-May-11	384-20110519	\$ 33,450.00	USD	\$33,450.00	Yes	No	license and obs	

- On the 'show linked fees' form, there are 2 linked licenses. The comments for the receipt show that this receipt is for 'License and Observer fee for CN VESSEL 23382, CN VESSEL 21535, and CN VESSEL 22764, but we can see on the show linked fees form that CN VESSEL 22764 is not listed

Remittance Details:

Association/Company: CHF CN Company 3

Remittance Ref: 384 Confirmed:

Bank Ref: 384 Other Ref: Receipt Date: 19-May-2011

Comments: license and obs fee for CN VESSEL 23382,CN VESSEL 21535,CN VESSEL 22764

Foreign amount paid: \$ 33,450.00 Exchange Rate: 1.000000

Currency: USD

Local amount : \$ 33,450.00

Linked Payments:

Linked Payments Summary			Allocated payment details			Fees due				
Type	Reference number	Vessel name	Orig Amount	Currency	Local amount	License	Registration	Observer	Other	Total
▶ LIC	F11-00105-S	CN VESSEL 23382	\$ 11,150.00	USD	\$ 11,150.00	11,000	0	150	0	11,150
LIC	F11-00091-S	CN VESSEL 21535	\$ 11,150.00	USD	\$ 11,150.00	11,000	0	150	0	11,150

Example 1b



- To fix, we go to the licenses for CN VESSEL 22764 as for example 1a (use the filter for the license summary to list license for this vessel)

Reconciliation reports showing the error:

- Licensing report 6a (Fees –receipts reconciliation by receipt)

RECEIPTS				Allocated to						Allocation amounts					Difference Receipt and Fees
Date	Reference	Amount	(Local Amt)	Reference Number	Lic Fee	Obs.	Req	Other	Total Fees	Lic Fee	Obs.	Req	Other	Total Fees	
19/05/2011	384-20110519	33,450	33,450	F11-00091-S	11,000	150	0	0	11,150	11,000	150	0	0	11,150	
		33,450	33,450	F11-00105-S	11,000	150	0	0	11,150	11,000	150	0	0	11,150	
Receipt totals		33,450												22,300	11,150

- Licensing report 6c (Licenses with unmatched receipt allocation)

Licenses with non-matched fees			For licenses with start date during - 2011						
License start date	License number	Vessel name	Lic Fee	Obs fee	Other fees	Total Fees	Currency	Assigned from receipts	Difference
20-May-2011	F11-00095-S	CN VE SSEL 22764	11,000.00	150.00	0.00	11,150.00	USD	0.00	11,150.00



2) Incomplete or wrong license payment information

- In this scenario:
 - The receipt has been entered
 - The receipt is linked to a license fee but is wrong or incomplete
- Main methods of Detection:
 - Receipt summary will show as ‘Balanced = ‘No’
 - There will be no, or missing, linking information on the ‘Show Linked Fees’ form
 - Licensing reports 6a, 6b, and 6c

Example 2a



- To fix, add a new payment, linked to receipt 362-20101126, for \$150 for the observer fee

Payments:	Receipt	Pmt type	Amount	CUR	Local amount	Comments
Note that currency of payment must	362-20101126	License Fee	10000	USD	\$10,000.00	
	362-20101126	Observer Fee	150	USD	\$150.00	

Reconciliation reports showing the error:

- Licensing report 6a (Fees –receipts reconciliation by receipt)

26/11/2010	362-20101126	10,150	10,150	F10-00208-L	10,000	150	0	0	10,150	10,000	0	0	0	10,000
Receipt totals		10,150								10,000				150

- Licensing report 6c (Licenses with unmatched receipt allocation)

Licenses with non-matched fees			For licenses with start date during - 2010										
Company: JP Company 25													
Agreement: FMO003		ARP No: 1		ARP Start Date: 09-Nov-2010		ARP End Date: 08-Nov-2011							
License start date	License number	Vessel name	Lic Fee	Obs fee	Other fees	Total Fees	Currency	Assigned from receipts	Difference				
29-Nov-2010	F10-00208-L	JP VESSEL 33524	10,000.00	150.00	0.00	10,150.00	USD	10,000.00	150.00				



3) Wrong receipt linked to a license fee

In this situation, the license payment has been entered but was linked to the wrong receipt. A typical scenario is:

- There is a receipt, unbalanced, that has an extra license allocated to it
- There is a second receipt, unbalanced, with 1 fewer license assigned to it

Example 3a



- In this example, payment '308-20091125' is for \$9,150 with 'balanced = No' on the receipt summary screen, payment '308-20091126' is for \$27,450 and is also unbalanced:

Receipt Summary									
Company	Date rec'd	Remittance Ref	Foreign amount	Currency	Local amount	Complete	Balanced	Comments	
▶ TW Company 80	26-Nov-09	308-20091126	\$ 27,450.00	USD	\$27,450.00	Yes	No		
TW Company 80	25-Nov-09	308-20091125	\$ 9,150.00	USD	\$9,150.00	Yes	No		

- Show linked fees for 308-20091125 shows no linked payments:

Linked Payments:

Linked Payments Summary			Allocated payment details			Fees due					
Type	Reference number	Vessel name	Orig Amount	Currency	Local amount	License	Registration	Observer	Other	Total	Balanced

Example 3a



- Show linked fees form for 308-20091126 shows 4 linked licenses, totalling \$36,600, while the payment is for \$24,450. Payment is only for 3 licenses but 4 have been allocated.

Linked Payments:

Linked Payments Summary			Allocated payment details			Fees due				
Type	Reference number	Vessel name	Orig Amount	Currency	Local amount	License	Registration	Observer	Other	Total
LIC	F09-00229-L	TW VESSEL 33802	\$ 9,150.00	USD	\$ 9,150.00	9,000	0	150	0	9,150
LIC	F09-00303-L	TW VESSEL 34908	\$ 9,150.00	USD	\$ 9,150.00	9,000	0	150	0	9,150
LIC	F09-00309-L	TW VESSEL 35048	\$ 9,150.00	USD	\$ 9,150.00	9,000	0	150	0	9,150
LIC	F09-00302-L	TW VESSEL 34845	\$ 9,150.00	USD	\$ 9,150.00	9,000	0	150	0	9,150

- Rresearch (and hopefully in the comments of the receipt) shows 308-20091125 is for TW VESSEL 33802, but has been linked to receipt 308-20091126. To fix we change the linked payment reference for the license of TW VESSEL 33802 from 308-20091126 to 308-20091125:

Payments:	Receipt	Pmt type	Amount	CUR	Local amount	Comments
Note that currency of payment must match fee currency	▶ 308-20091126	License Fee	9000	USD	\$9,000.00	
	REM_Ref	recvd_date	amnt	Cur_Code	Ex_Rat	Comments
	* 308-20091126	26/11/2009	\$ 27,450.00	USD	1	
	308-20091125	25/11/2009	\$ 9,150.00	USD	1	

Example 3a



Reconciliation reports showing the error:

- Licensing report 6a (Fees –receipts reconciliation by receipt)

25/11/2009	308-20091125	9,150	9,150							0	0	0	0	0	
Receipt totals		9,150											0	9,150	
26/11/2009	308-20091126	27,450	27,450	F09-00229-L	9,000	150	0	0	9,150	9,000	150	0	0	9,150	
		27,450	27,450	F09-00302-L	9,000	150	0	0	9,150	9,000	150	0	0	9,150	
		27,450	27,450	F09-00303-L	9,000	150	0	0	9,150	9,000	150	0	0	9,150	
		27,450	27,450	F09-00309-L	9,000	150	0	0	9,150	9,000	150	0	0	9,150	
Receipt totals		27,450											36,600	-9,150	

- Licensing report 6b (List of receipts with no fees assigned) – may not always show on this report though

Company: TW Company 80

Nationality: Taiwan

Date	Reference	Amount	Currency	(Local Amt)
25-Nov-2009	308-20091125	9,150	USD	9,150

Example 4



Payment not for the correct amount

- Fishing company has sent the wrong amount
- E.g. \$20 less because foreign bank had deducted \$20 fee before sending the money.
 - License fees due = \$8,150
 - Company goes to foreign bank with \$8,150
 - Bank deducts \$20, only \$8,130 sent
 - \$8,130 arrives to your local bank

Receipt Summary								
Company	Date rec'd	Remittance Ref	Foreign amount	Currency	Local amount	Complete	Balanced	
PH Company 57	27-Dec-08	292-20081227	\$ 8,130.00	USD	\$8,130.00	Yes	No	

Example 4



- 'Show linked fees'

Remittance Details:

Association/Company: PHF PH Company 57

Remittance Ref: 292-20081227 Confirmed:

Bank Ref: 292 Other Ref: Receipt Date: 27-Dec-2008

Comments:

Foreign amount paid: \$ 8,130.00 Exchange Rate: 1.000000

Currency: USD

Local amount : \$ 8,130.00

Linked Payments:

Linked Payments Summary			Allocated payment details			Fees due					
Type	Reference number	Vessel name	Orig Amount	Currency	Local amount	License	Registration	Observer	Other	Total	Balanced
▶ LIC	F08-00090-S	PH VESSEL 21436	\$ 8,150.00	USD	\$ 8,150.00	8,000	0	150	0	8,150	Yes

Example 4



How to fix? There are 4 choices:

- Follow up with the company to get the missing amount. This might be worth it for large amounts but for \$20 or so is probably not worth the effort
- Leave as is with unbalanced fees in TUFMAN – not advised
- Raise the amount of the receipt in TUFMAN, in this case change the receipt amount from \$8,130 to \$8,150, so that it matches
- Lower the amount of the license fee in TUFMAN, in this case lower the total fees from \$8,150 to \$8,130 to match the receipt. This is perhaps the best solution for small amounts, since it reflects the amount of money actually received and makes the fees balance in TUFMAN.

Which solution you choose is up to your country, but perhaps best to check with management before choosing the method.

Special cases



- Partial payments / multiple installments
 - Fees paid for by multiple installments
 - E.g. Pays 50% of fee when license issued, pays another 50% a few months later
- To enter into TUFMAN
 - Enter the receipt for payment 1, e.g \$6,150 for a \$12,000 license fee and \$150 observer fee
 - Enter the license, with the total fees for \$12,150
 - Enter the license 'linked payment', for \$6,150 linked to the first receipt.

Special cases - instalments



- Note that at this stage you will have an 'unbalanced' license:

Applicable Fees:		Currency: <input type="text" value="USD"/>	Offload Fees: <input type="text" value="\$ 0.00"/>			
		license fee: <input type="text" value="\$ 12,000.00"/>				
TOTAL FEES DUE:			<input style="border: 2px solid red;" type="text" value="\$ 12,150.00"/>			
license Number:		license Number: <input type="text" value="D06-00096-S"/>	<input type="button" value="Generate Number"/>			
		Certificate issued: <input type="checkbox"/>				
Payments: Note that currency of payment must match fee currency	Receipt	Pmt type	Amount	CUR	Local amount	Comments
	<input type="text" value="208"/>	<input type="text" value="License Fee"/>	<input type="text" value="6000"/>	<input type="text" value="USD"/>	<input type="text" value="\$6,000.00"/>	<input type="text" value="1st installment"/>
	<input type="text" value="208"/>	<input type="text" value="Observer Fee"/>	<input type="text" value="150"/>	<input type="text" value="USD"/>	<input type="text" value="\$150.00"/>	
	<input type="text" value="*"/>					
	Totals		<input type="text" value="6150"/>	<input type="text" value="\$6,150.00"/>		

Licenses with non-matched fees

For licenses with start date during - 2006

Company: FM Company 16

Agreement: FMF001 ARP No: 8 ARP Start Date: 15-Jan-2006 ARP End Date: 14-Jan-2007

License start date	License number	Vessel name	Lic Fee	Obs fee	Other fees	Total Fees	Currency	Assigned from receipts	Difference
15-Jan-2006	D06-00096-S	FM VE SSEL 22772	12,000.00	150.00	0.00	12,150.00	USD	6,150.00	6,000.00

Special cases - instalments



When the second instalment is paid:

- Enter the second receipt, for \$6,000
- Edit the license, and add another linked payment for \$6,000, linked to the second instalment.
- Everything will now balance.

Payments:		Receipt	Pmt type	Amount	CUR	Local amount	Comments
Note that currency of payment must match fee currency		208	License Fee	6000	USD	\$6,000.00	1st instalment
		208	Observer Fee	150	USD	\$150.00	
		1021	License Fee	6000	USD	\$6,000.00	2nd instalment
Totals				12150		\$12,150.00	

Special Cases



Fines and 'Other' payments

- Some fines, e.g. Those not directly linked to a license, may not be directly supported in TUFMAN
- TUFMAN supports:
 - License fee
 - Observer fee
 - Registration fee
 - Activation fee
 - Goods and services fee
 - Extra vessel fee
 - Value of catch fee
 - Access fee
- Need to be enabled in the 'License profile' to be visible on the license details form

Fines and 'other' payments



- For other fees and payments, can be entered into 'other fee'
- E.g. a vessel has had 2 violations, one for \$5,000 and another for \$1,000. These would be entered into the license details:

Applicable Fees: Currency: Other fees
 license fee:

TOTAL FEES DUE: \$ 13,150.00

license Number: license Number: Certificate issued:

Payments:

Receipt	Pmt type	Amount	CUR	Local amount	Comments
247	License Fee	7000	USD	\$7,000.00	
247	Observer Fee	150	USD	\$150.00	
344	Other fees	5000	USD	\$5,000.00	Violation fee 1
409	Other fees	1000	USD	\$1,000.00	Violation fee 2
*					
Totals		13150		\$13,150.00	

Note that currency of payment must match fee currency

- Add all 'other fees' and total them into the other fees box (\$5,000+\$1,000=\$6,000)
- Enter a payment for each of the other fees, with 'pmt type' as 'other' if the payment type is not listed.



End